

The Smart Cabinets' AED Program Equation for success is



Willing Bystanders

+



Equipment Onsite

=



Increased Survival

TM

The equation is very simple, BUT NOT EASILY SOLVED!!

The Smart Cabinets' AED Program Equation is simple: to increase survival rates from Sudden Cardiac Arrest, a site must have an available AED plus a person who is willing / able to do CPR and use an AED.

Despite most experts agreeing with our equation, the question remains; why are survival rates still low after millions of AED's have been installed in public locations? The industry and those who have invested in AED devices are looking for a solution.

The two key factors in the equation (the "AED" and the "Bystander") need closer examination!

The AED issues:

- ✓ Accessible when needed – Is it visible in an open area or stored some place safe? Is there appropriate signage to help find it? Is the cabinet locked or secured to prevent theft? Does a staff person need to retrieve it or can a Bystander get to the AED to use it?
- ✓ Ready for use – Is the battery charged? Are the electrodes functional? Does your program monitor expiry dates and ensure each AED is maintained and in proper working order when it is needed?

The Bystander issues:

- ✓ **The Fear Factor** – Bystanders are afraid of legal action, communicable diseases, making a mistake, hurting the patient, giving a "Shock" when not needed.
- ✓ **Initial Training** – Most Bystanders do not know how to do CPR or use an AED. They typically don't take "certified" training. The only real hope is readily available, free, awareness level training explaining how to perform CPR and use an AED.
- ✓ **Refreshers** – CPR / AED skills are perishable. Studies show people forget over 15% of the content after 90 days and virtually all the skills within a year without a refresher. For good skill confidence, refreshers should occur every three to six months and need to be easily acquired.

The AED Smart® Station solves the AED and Bystander issues in the equation

**TRAIN YOUR COMMUNITY!**